CORPORATE PROFILE 2025

Otsuka Corporation

Mission Statement

Mission

OTSUKA CORPORATION serves a wide range of companies, providing comprehensive support for their business activities by presenting, within a concrete framework, new business opportunities and management improvement strategies brought about by innovations in information and telecommunication technology. By so doing, we continue to facilitate the growth of our client companies and contribute to the development of our country and the creation of a spiritually enriching society.

Goals

- To become a corporate group that is recognized and trusted as a valuable corporate citizen.
- To encourage employee growth and self-realization through the attainment of personal goals and professional achievement.
- To demonstrate harmonious coexistence and growth with nature and society.
- To create business models that consistently keep pace with the changing times.

Principles

- Always thinking from the customer's perspective and acting through harmonious team work.
- Maintaining the spirit of challenge inherited from our predecessors, exercising our own critical judgment, and acting on our own initiative.
- Fully complying with all prevailing laws and regulations, and maintaining high ethical standards.

Otsuka Corporation

Energize Your Office with IT

Since its foundation in 1961, OTSUKA CORPORATION has gained expertise by pioneering in the introduction of IT equipment and cutting-edge technologies such as AI that companies need to raise productivity and reduce costs. We are leveraging this experience to deliver optimal, one-stop solutions, together with one-stop support, to solve the problems our customers face.

The OTSUKA CORPORATION Group will energize your office with IT by putting our Mission Statement into practice while always adopting the customer's perspective in response to the trust placed in us. We are committed to contributing to the sustainable growth of society as an IT platformer that connects its partners and customers .

We also embrace harmony with nature and society as a vital management concern and remain a progressive enterprise integral to the creation of a spiritually affluent society.

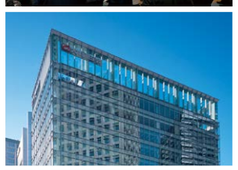
Our major goal is to earn public recognition and respect for the OTSUKA CORPORATION Group by maintaining the spirit of challenge inherited from our predecessors and the commitment to customer satisfaction that has been our consistent focus since our founding. As we respond to future changes in society, we will always stand at the side of our customers, striving to live up to their trust and achieve growth together with them.

Throughout these commitments and initiatives, we are grateful for our customers' strengths, visions, and encouragement.

Yuji Otsuka
President & Chief Executive Officer

History

1961	Start of business in Akihabara and registration as a joint-stock company
1965	Opening of the Osaka Branch
1968	Completion of a head office building in Suidobashi
1978	Start of the COF (Copier, Office computer and Facsimile) strategy / Launch of the first Business System Fair (now the Practical Solutions Fair)
1979	Sales launch of SMILE, a proprietary packaged business software
1981	Commencement of the PC business (start of the new COF strategy)
1982	Commencement of the education business
1984	Establishment of OTSUKA System Engineering (now OSK Co., Ltd.) / Commencement of the CAD business
1985	Commencement of the hotel business
1987	Commencement of the network business
1989	Completion of the Ichikawa Distribution Center (now the Ichikawa Building)
1990	Commencement of the Total α Service (now the “tayoreru” maintenance service) membership-based support service / Establishment of Networld Corporation
1996	Establishment of Alpha Techno Co., Ltd.
1997	Opening of the Tokyo CTO Center
1998	Opening of the Alpha Plaza training facility / Commencement of the security business (now OSM)
1999	Commencement of “tanomail” / Commencement of “α-mail” / Commencement of ODS
2000	Listing on the First Section of the Tokyo Stock Exchange / Opening of the Data Center / Attainment of ISO 14001 certification
2001	Appointment of a new president / Reinforcement of the BtoB supplier support business
2002	Establishment of the Social Contribution Committee / Establishment of the Mission Statement / JIIT Overall IT Award
2003	Completion of a new head office building in Iidabashi and relocation of the Head Office / “tayoreru” Contact Center first in Japan to acquire HDI Support Center Certification from the U.S. Help Desk Institute
2004	Commencement of “Personal tanomail”
2005	Attainment of Privacy Mark certification from JIPDEC / Commencement of the private brand TANOSEE
2006	Establishment of the ODT Center / Establishment of Otsuka Information System Corporation in Shanghai, China / Concentration of service and support businesses under the twin brands “tanomail” and “tayoreru”
2007	Centralized management of the SMILE series brand by OSK Co., Ltd.
2008	Business and capital alliance with Lion Office Products Corporation / Commencement of LED lighting operations
2011	Acquisition of the Tokyo metropolitan government’s Top-Level Office certification by the head office building / Completion of the Yokohama building
2012	Japan Investor Relations Association’s IR Special Award
2013	Donation of LED lighting and Smart Plugs to the University of Tokyo for its I-REF Building
2014	Commendation from the IPv6 Promotion Council
2015	Merger of OSK Co., Ltd. and Alpha System Co., Ltd.
2020	Establishment of the DX Promotion Committee to reinforce the internal structure
2021	Selected as a DX-Certified Operator by the Ministry of Economy, Trade and Industry / Establishment of the Sustainability Committee
2022	Transferred listing to the Prime Market of the Tokyo Stock Exchange
2024	FY2024 Minister’s Commendation for Regional Development Support Taxation (Corporate Version of Furusato Taxation)



Corporate Outline

Company Name	OTSUKA CORPORATION https://www.otsuka-shokai.co.jp/
Capital Stock	10,374 million yen
Net Sales	Consolidated: 1,107,668 million yen Non-consolidated: 985,134 million yen (FY2024 actual)
Number of Employees	Consolidated: 9,680 Non-consolidated: 7,949 (As of December 31, 2024)
Establishment	July 17, 1961 (Registered as a joint-stock company on December 13, 1961)
Head Office Location	2-18-4 Iidabashi, Chiyoda-ku, Tokyo 102-8573
Business	• **System Integration Business:** Sales of computers, copiers, communication equipment and software, consigned software development and other activities • **Service & Support Business:** Supplies, maintenance, educational support and other activities

Board of Directors and Corporate Auditors

President & Chief Executive Officer	Yuji Otsuka
Directors	Kazuyuki Katakura, Hironobu Tsurumi, Hironobu Saito, Koichiro Yamada, Kazuo Uneno, Minoru Sakurai, Jiro Makino, Tetsuo Saito, Makiko Hamabe, Fuminori Suzumura
Standing Audit & Supervisory Board Member	Tatsumi Murata
Audit & Supervisory Board Members	Kazuhiko Nakai, Etsuo Hada, Katsumasa Minagawa

Major Operational Sites and Consolidated Subsidiaries

Business Divisions	LA Division, BP Division, tanomail Division, Hotel Division, MM Strategy Promotion Business Department
Local Area Sales Departments	Chuo Sales Dept. 1, Chuo Sales Dept. 2, Kanagawa Sales Dept., Josai Sales Dept., Tama Sales Dept., Johoku Sales Dept., Northern Kanto Sales Dept., Keiyo Sales Dept., Osaka Northern Sales Dept., Osaka Southern Sales Dept.
Regional Offices	Sapporo Branch, Sendai Branch, Utsunomiya Branch, Takasaki Branch, Tsukuba Branch, Chubu Branch, Kyoto Branch, Kobe Branch, Hiroshima Branch, Kyushu Branch
Consolidated Subsidiaries	OSK Co., Ltd., Networld Corporation, Alpha Techno Co., Ltd., Alpha Net Co., Ltd.

Robust DX promotion platform empowers customers in their operations to increase productivity and reduce costs.

Closely monitoring IT trends makes it possible for us to consistently identify the potential advantages of using IT equipment and services at the business sites of our customers. By developing our accumulated expertise into solutions and services that fully leverage cutting-edge IT, we present customers with a variety of proposals for solving their problems.

System Integration
OTSUKA CORPORATION's DX solutions support the entire office

With the impending end of support for Windows 10, scheduled for October 14, 2025, companies are actively preparing to transition to Windows 11. This shift also presents an opportunity to introduce the latest AI PCs and Copilot+ PCs, enabling more advanced data analysis and better use of data in corporate management.
Since before the idea of DX took shape, OTSUKA CORPORATION has been utilizing IT to provide diverse work style options for its employees as a means of boosting productivity. We also support companies in their DX promotion with solutions based on the IT-related knowhow we have accumulated over the years, including hardware, software, communication lines, networks, security, AI, IoT, and RPA.
We listen carefully to requests and issues about office IT, work closely with customers, and provide the support for the entire office of our customers as a total solution to channel IT solutions and support in the best possible way.

DX for All Management and Sales Operations

For managers and sales representatives, we offer practical ways to leverage the latest AI applications, data analysis methods, and sales support tools, along with tips for improving operations and boosting business performance.

Sales DX
- Tap into OTSUKA CORPORATION's sales know-how
- Apply RPA to order processing to replace manual work
- Achieve faster order management with mobile devices
- Receive AI support across the entire sales process, from negotiations to securing orders
- Increase your conversion rate by making use of untapped business cards
- Make an impact with industry information gathering and sales preparation
- Strengthen customer relations with effective business card management
- Boost brand power with a professionally designed website

Management DX
- Achieve DX across the entire workflow with kintone
- Integrate data from cloud and on-premise systems seamlessly
- Make informed decisions based on data with BI tools
- Drive faster, more accurate decision-making with AI
- With support from professionals, overcome management challenges that IT alone cannot address

Generative AI Utilization
- Ensure timely utilization of generative AI in 2025
- Quickly share the results of business meetings
- Enhance business processes through full use of RPA and AI
- Create promo materials effortlessly using generative AI

Main Solutions

ChaChat Assist, dotData Insight Lite, Notta, Integrated DX package, kintone, Acrobat AI Assistant

DX for Entire Back-Office Operations

We provide solutions to improve and optimize operational efficiency by using ERP for integrated management across the entire business and realizing end-to-end digitization of back-office operations, such as accounting and human resource management.

Accounting DX
- Digitize invoicing
- Realize smooth acceptance of transaction documents
- Accelerate expense reimbursement
- Optimize the accounting process
- Visualize the status of security measures

General Affairs DX
- Centralize in-house documents
- Digitize procurement and purchasing
- Incorporate AI to enhance employee welfare program
- Introduce a safety confirmation system for reassurance during emergencies

Legal Affairs DX
- Incorporate AI for high-level review of contracts
- Accelerate transactions with electronic contracts

Human Resource DX
- Visualize the status of work
- Digitize labor management
- Effectively use human resource data

Main Solutions

Integrated DX package, "tayoreru" payroll operation support system, KMD Connect for SMILE, Kinjiro, eValue V Air mini

DX for Entire Work Style Transformation

Create a stress-free working environment with high-speed connections that boost productivity. Our range of cloud services will drive DX, fostering a pleasant workplace that revitalizes the organization.

Smart Meetings
- Web conferencing
- AI-generated meeting minutes
- Real-time sharing of ideas
- Strengthen your team in "evolving meeting rooms"
- Real-time translation

Stress-Free Network
- High-speed Internet connection
- Closed VPN service
- Routers, switches, wireless access points
- Network assessment

Hybrid Work
- Remote access
- Communication tools
- Use smartphones as an extension of the company landline network

Measures to Address Customer Harassment
- AI-equipped network cameras
- Call recording

Main Solutions

Zoom, AutoMemo, Onyaku, Dokodemo Connect Remote, Cisco FPR Remote, RemoteView, CACHATTO, LINE WORKS, Verkada, Tobilaphone

DX for Complete Risk Management

We offer solutions that address corporate IT risks, including protecting confidential information from viruses and cyber attacks, business continuity planning (BCP) for disaster situations, and secure, flexible cloud service operations.

Security Diagnosis
- Visualize the status of security measures

Authentication and Asset Management
- Ensure the security of company information assets

Network Security Management
- Defend your Internet entry and exit points

Email Security and Antivirus Measures
- Prevent internal fraud and computer terminal virus infections

EDR, MDR, and Ransomware Countermeasures
- Detect abnormalities and minimize damage

Cyber Insurance
- Provides compensation for any expenses that arise in the event of a cyber attack

Data Protection and Recovery
- Mitigate damage caused by ransomware

Server Redundancy and Cloud Utilization
- Keep system operations running in the event of a disaster or other disruptions

Main Solutions

Attack Surface Assessment, SKYSEA, Rakuraku EDR Premium, Rakuraku Cloud Backup, Dropbox, Microsoft Azure

DX for Disaster Prevention and Countermeasures

Transforming disaster prevention and countermeasures with DX

Sustainability is becoming increasingly important for public agencies and private companies as they prepare for potential natural disasters to ensure the safety and security of residents and employees as well as business continuity. The "MIERU Platform" DX solution for disaster countermeasures uses IoT technology to maintain evacuation shelters by visualizing the status of damage and emergency supplies at corporate sites in the event of a disaster to enable centralized monitoring.

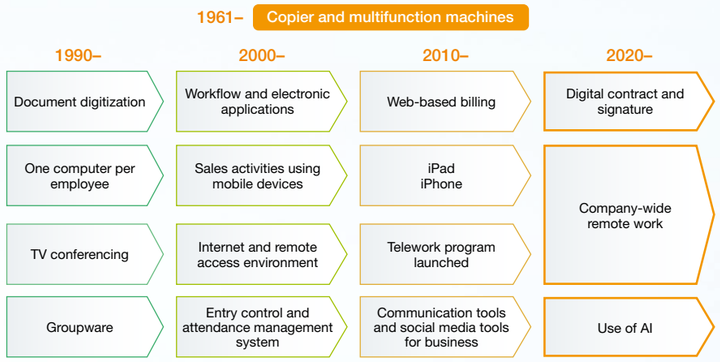
Main Solutions

- Handling the maintenance and management of evacuation shelters with DX
  "mieru Platform" DX solution for disaster prevention
- Linking a reception system with ChatGPT
  "temi" reception robot
- Learning from the past to discover solutions
  dotData Insight
- Recycling 98% of wastewater for reuse
  "WOTA BOX / WOSH" portable water reuse system
- Visualizing electricity consumption
  "Plugwise" smart plug
- Offering easy procurement and long-term storage
  "RAYPOWER" liquefied petroleum gas-powered emergency generator
- Disinfection and virus control
  Disinfection LED lighting
- Enabling remote locking and unlocking
  "Akerun" cloud-based access control system
- Avoiding damage from lightning strikes
  PDCE lightning rod

OTSUKA CORPORATION's Own DX Initiatives

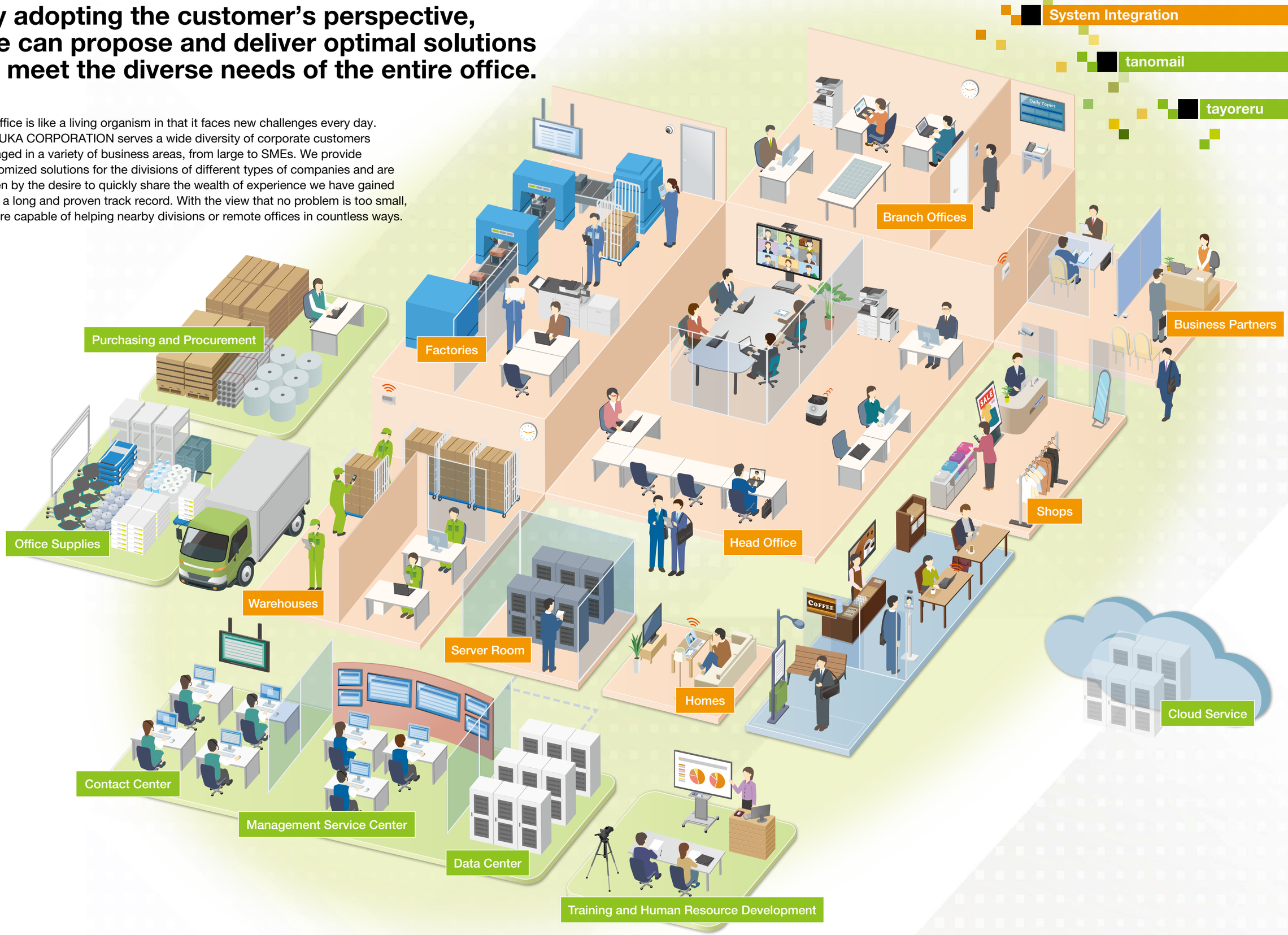
In our "Otsuka Strategy," launched in 1993 and fully operational in 1998, we integrated the databases for our ERP and information systems to lay the platform for our current DX operations. This platform remains the backbone for ongoing improvement of our financial constitution and enhancing productivity. We are also continuing our efforts to use AI to support sales activities, including AI recommendations on optimal choice from a range of solutions for specific customers to strengthen and promote our concept of addressing the needs of the entire office.

We were recognized as a DX-Certified Operator in 2021 and as a Noteworthy DX Company in 2024. We intend to continue leveraging the experience and expertise gained through our initiatives to provide DX solutions that are essential in today's business environments.



By adopting the customer's perspective, we can propose and deliver optimal solutions to meet the diverse needs of the entire office.

An office is like a living organism in that it faces new challenges every day. OTSUKA CORPORATION serves a wide diversity of corporate customers engaged in a variety of business areas, from large to SMEs. We provide customized solutions for the divisions of different types of companies and are driven by the desire to quickly share the wealth of experience we have gained from a long and proven track record. With the view that no problem is too small, we are capable of helping nearby divisions or remote offices in countless ways.



The right solution for any customer need lies in our comprehensive System Integration and Service & Support offerings.

Since our founding, we have produced one solution after another to address customer needs by harnessing the full value of the most advanced technologies of the times, free from the constraints of conventional business domains. We have consistently adopted the customer's perspective to develop these solutions, and our System Integration and Service & Support businesses represent the culmination of these efforts. Moreover, each of our business domains have continued to evolve and grow with the ongoing advances of the times and in IT, and in response to the changing demands of customers. In our hands we hold the solutions that customers seek.

System Integration

We create information systems that enable the customer to enhance productivity and reduce costs through an optimal combination of network infrastructure, servers, PCs, mobile devices, multifunction machines and software developed by different companies.

System Integration

Consulting (analysis of tasks, operations)

Software and Systems (planning, design, development)

- ERP and information systems applications, integrated DX package
- Document management, data utilization
- CAD / construction, manufacturing
- Cloud (ASP) / office software
- Creative / graphics software
- IT asset management

Telecommunication Network (communication lines and infrastructure)

- Providers, mobile devices, line service
- Network equipment, PBX business phones, web conferencing, video conferencing

Security (information leakage, BCP)

- Antivirus, email security, procedural measures
- Data backup
- Contingency planning

Hardware (introduction and installation)

- Multifunction machines, copiers, printers
- LED lightning, BEMS
- PCs, peripherals
- Smart devices
- Servers, storage

Service & Support

We provide services that support businesses in every aspect and situation, including mail order office supply sales, support and trouble-shooting during system construction, operational management and information system analysis.

tanomail

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- Corporate Mail Order Shopping Service for Office Supplies
- Mail Order Shopping Service for Nursing Care Products
- Personal Mail Order Shopping Service

tayoreru

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Hardware and Software Maintenance

- Monitoring service
- Data recovery
- Onsite support

Telephone Support

- Remote support
- Contact point for repairs

Online Support

- FAQ
- Repair request

Support for Business Operations

- Operational support, educational support, back office support

Outsourcing

- Web service
- ASP service

MULTI-VENDOR

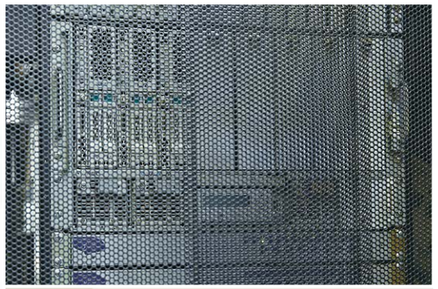
MULTI-FIELD

System Integration

Creating information systems by tackling business challenges at the side of our customers

Businesses need to establish systems for visualizing the current status of management and customer businesses while remaining flexible and responsive to the changing external environment. The scope of system integration is expanding to encompass collaboration between existing IT and AI functions as well as the hybrid operation of cloud services. We provide a one-stop solution that consistently supports and strengthens corporate growth and the success of customer businesses.

- Multi-vendor, multi-field response
- Single contact point for multiple solutions
- Comprehensive solutions from the customer's perspective



Consulting

After a solid review of the customer's business, we support each field with reasonable system operations that deliver material results.

- Consulting on internal controls
- BEMS (Building Energy Management System)
- Management support services

Security

We provide airtight protection against invisible threats and create a secure office environment in which customers can do their work safely.

- Protection against unauthorized access
- Protection against computer viruses
- Data backup
- Prevention of information leakage
- BCP (Business Continuity Plan)
- Data erasure

Network

We fully upgrade customer business communications by reviewing network environments, including phones, and provide optimal services to create an integrated IP environment.

- VPN service
- IP communication service
- Mobile solutions

Software and Systems

We draw on our abundant experience to develop and deliver systems and groupware for businesses and operations.

- Integrated DX package
- CAD
- ERP
- Electronic contracts and paperless processes
- Document systems and document management

Hardware

We respond to customer needs with a multi-vendor approach that is not dependent on products offered by any one specific maker, together with a multi-field approach that encompasses the entire spectrum of IT equipment.

- Servers
- PCs
- Multifunction machines, printers
- Network equipment
- Peripheral equipment
- Smart devices

LED Lighting

We offer an extensive range of effective LED lighting options for reducing electricity use in offices, warehouses, factories and shops.

- Incandescent and halogen lamp type
- Fluorescent light type
- Mercury lamp type
- Floodlights
- Disinfection LED lighting
- Lighting control

Cutting-Edge Solution Service

We help companies promote DX using cutting-edge technologies including AI, IoT, and RPA.

- AI "Mikoto" generative-AI made in Japan, AI analysis and utilization (regression, targeting, and classification tasks), chatbot, AI camera
- IoT Remote work support solutions, sensor devices, robots, drones, LPG-fueled power supply vehicles

Optimal solutions for every line of business

- Manufacturing
- Apparel / Jewelry
- Raw materials
- Public institutions / Industry associations
- Publishing / Printing
- Food products
- Service
- Local government / Extra-governmental organizations / Schools
- Construction
- Retailing / Merchandising
- Distribution
- Medical, welfare and nursing care institutions

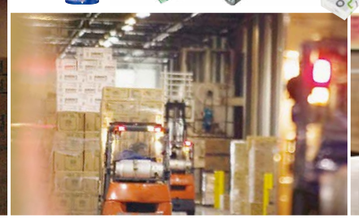
Service & Support

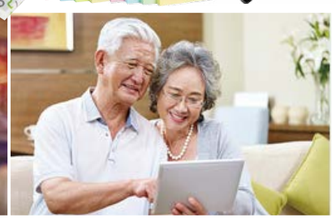
tanomail

“tanomail” reliably meets all of your office needs and offers very quick delivery.

A broad range of products from office supplies and everyday items to nursing care products are available through the “tanomail” mail order service. We provide quick solutions to meet the needs of every customer, both corporate and individual.

- Reduced customer procurement costs
- Delivery network expedites the “tanomail” service





tanomail

Mail order service for office supplies

This mail order service for corporate customers delivers office goods and services. In addition to stationery, PCs, tools, daily items and office equipment supplies, it offers environmentally friendly products and TANOSEE private brand goods.

As of April 2025

MA tanomail

Procurement support service

This service facilitates corporate purchasing at mid-size and large companies, including division-by-division order management and approval functions. Purchasing parameters can be set according to the purchasing rule of the company. Also, we provide support from the initial stage of constructing the service environment.

Personal tanomail

Mail order service for individual customers

Customers can use “tanomail” products not only in their office but also at home. In addition to everyday goods, stationery, and office supplies, we support the daily needs of customers with food products and other necessities.

tanomail Solutions and Products

Online sales of IT solutions for corporate customers

We offer various cloud-based solutions for promoting DX, such as Alpha Mail rental servers, Zoom, LINE WORKS, Dropbox, and Dokodemo Cabinet, available through our website.

Care tanomail

Mail order service for nursing care products

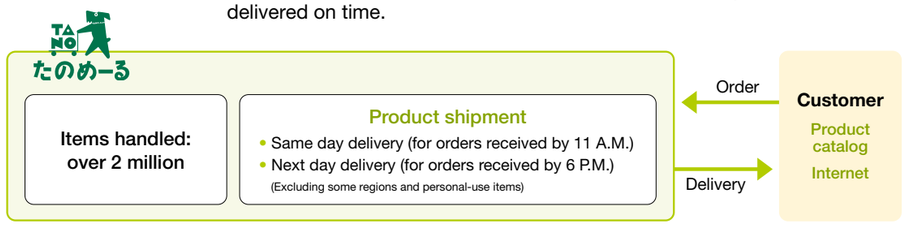
“Care tanomail” provides nursing care products under the concept of “offering backup for everyone involved in nursing.” We offer a reliable lineup of these products to both individual and corporate customers.

Logistics

We have established a distribution network centered on six logistics and distribution centers located across Japan to realize our goal of delivering what our customers want, when they want it. We deliver our customers’ products with care and make a daily effort to improve the quality of our service.

What is “tanomail”?

“tanomail” is a service through which we deliver office supplies, PCs and peripheral products in a timely manner to corporate customers as well as stationery, daily supplies and other necessities to individual customers. The several services we offer cater to each customer, and required items are delivered on time.



Service & Support

tayoreru

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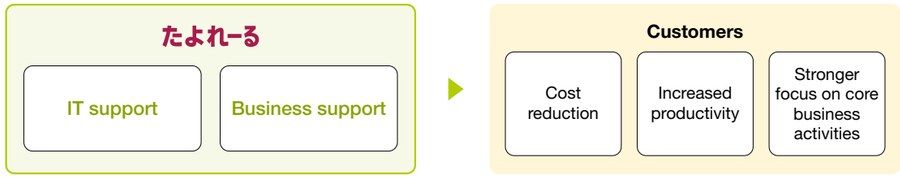
“tayoreru” provides reliable one-stop support with solutions for quickly meeting customer needs.

We provide one-stop support for information system operations and management as well as corporate activities in general with hardware and software maintenance, managed network services and outsourcing services.

- Entire support menu covered by our in-house system
- Reliable IT operations and management
- Labor savings based on a review of business operations

What is “tayoreru”?

“tayoreru” is a collective term for the service and support offerings that comprehensively support and utilize IT in a company’s various operations, including general affairs, human resources, accounting, and information systems.



IT Support

Our comprehensive support of IT operations and management, including system maintenance and safekeeping of installed equipment, and the provision of Internet services.

Business Support

We provide a variety of services to reduce customer workload in addition to services for human resource development.

Support System

We are always fully prepared to support our customers, responding with flexibility and care based on our people-centered approach as well as robust, highly functional facilities.

tayoreru Contact Center

Specialized engineers respond by phone and provide remote support to solve problems related to hardware, software and communication lines.

- Support calls per month approx. **150,000**
- Support staff approx. **600**
- Support sites **280** across the country
- Number of engineers approx. **3,000**

Customer’s My Page

This page provides customers under contract with important information and comprehensive support regarding products and services, including requests for repairs, queries, and FAQs.

Onsite Support

When a customer needs onsite support, we dispatch a specialized engineer from the support site nearest the customer.

tayoreru Management Service Center

We have obtained ISO/IEC27001 (ISMS) certification for our data centers and Cloud IaaS, and we operate under this system to establish, maintain, and consistently improve management systems that meet the required confidentiality, integrity, and availability of information, including personal information. We have also obtained ISO/IEC27017 (ISMS cloud security certification) for Cloud IaaS.

International certification for information security management

IS 662180 / ISO 27001　CLOUD 738468 / ISO 27017

Data Centers

We protect our customers’ valuable systems at data centers equipped with the most advanced facilities and airtight security measures.

Sustainability

Sustainability

We tirelessly work to realize a sustainable society and increase corporate value.

We aim to realize a sustainable society and continuously increase corporate value by earnestly working to resolve environmental and social issues and by building an optimal governance system in practicing the mission, goals, and principles set forth in our Mission Statement.

- Setting ambitious goals for sustainability initiatives
- Forming stronger relationships with local communities by regularly engaging in social contribution activities

Reforestation Project in the Amazon

Since 2022, we have been working with Conservation International Japan to reforest 9 hectares of land in the Brazilian Amazon by cultivating a variety of trees. We have introduced agroforestry, which combines agriculture with forestry, on local farmland owned by families of small-scale farms who support the project, and we provide them with the necessary supplies and technology. The participating farmers prepare the soil, plant trees, and undertake post-afforestation management. Having completed the two-year project, we launched a new five-year initiative in 2024 to monitor the management and growth of the planted trees. Extreme drought and natural fires have hindered reforestation in some areas, and we continue to engage in the project through a process of trial and error.

Sustainability Committee

The Sustainability Committee was set up in November 2021 to promote management from the perspective of sustainability. To guide the Company in contributing to the achievement of the SDGs and responding to ESG issues, the committee formulates Company-wide sustainability policies and goals, builds and maintains a promotion structure, and appropriately monitors sustainability activities using an ISO 14001 management system.

Basic policies: In April 2022, the committee established the Sustainability Basic Policy, OTSUKA CORPORATION Group Human Rights Policy, and Sustainable Procurement Policies, and it is promoting internal initiatives. In August, the committee formulated the Sustainable Procurement Guidelines and requested cooperation from our suppliers, and it has since conducted surveys on the status of major suppliers.

Sustainability Committee System Chart

Sustainability Committee

Chairperson	General Manager of Business Administration Headquarters, Managing Director and Executive Operating Officer
Vice-Chairperson	Head of Office of President, Executive Officer
Committee Members	Selected from designated business divisions
Secretariat	Office of President

Main content to be discussed

- Identification of important medium- to long-term sustainability issues (materiality)
- Response to environmental risks (climate change issues, resource protection, environmental destruction, etc.)
- Response to social risks (human rights, human capital, health and safety, supply chain management, etc.)
- Support for building a governance system (sustainable corporate value improvement, information disclosure, transparency, etc.)

Materiality

In 2022, OTSUKA CORPORATION identified and announced nine material issues. In response to changes in the external environment, including growing international interest in environmental and human rights issues, the company reviewed and redefined these priorities in February 2025.

Process of Identifying and Reviewing Material Issues

01 Recognition of external environment → 02 Clarification of projected time scale and impact → 03 Consideration of risks and opportunities → 04 Review of materiality

Nine Material Issues

Value creation through business activities	Support for employee growth and self-fulfillment	Implementation of responsible corporate activities (revised)
Maintenance and expansion of the customer base	Improvement of employee engagement	Contribution to preserving the global environment
Coexistence and co-prosperity with partners	Promotion of diversity, equity, and inclusion	Realization of a safe, secure, and comfortable society
Coexistence with the community	Human resource development	Enhancement of corporate governance

Environmental Protection

Disclosures Recommended by the TCFD

The Task Force on Climate-related Financial Disclosures (TCFD) was established by the Financial Stability Board (FSB) at the request of the G20 to examine climate-related information disclosure by companies and responses by financial institutions. The TCFD recommends that companies and other organizations disclose information on their governance, strategy, risk management, and metrics and targets related to climate-related risks and opportunities. In March 2023, OTSUKA CORPORATION disclosed information based on TCFD recommendations.

Introduction of Virtual PPA

We revised our environmental policy in 2023 and clearly specified our target of achieving net zero by 2050. In 2024, we implemented a virtual power purchase agreement (PPA) toward meeting our science-based target and achieving net zero by 2050. The PPA enables us to purchase the environmental value produced by a solar power plant established by a power generation company, thereby reducing our carbon footprint by sourcing all of the electricity we use from renewable energies.

Social Activities

Cooperation Agreement on Disaster Management

In 2023, OTSUKA CORPORATION concluded disaster management agreements with 15 municipalities in Ehime, Kochi, and Hyogo Prefectures to ensure prompt and efficient implementation of emergency measures in the event of a disaster. We make donations through the corporate version of Furusato Taxation for strengthening their regional disaster preparedness, and provide daily necessities after large-scale disasters.

For these initiatives, we received the FY2023 Minister's Commendation for Regional Development Support Taxation (Corporate Version of Furusato Taxation) from the Cabinet Office.

Well-Being

We are committed to advancing the Group's well-being management and promoting a better work-life balance for our employees. This includes measures to boost their physical and mental health, address women's health issues, and increase the rate of male employees taking childcare leave. Consequently, we have received the following recognitions: "L-boshi (3 stars)" certification in December 2019, Kurumin certification in June 2023, and selection by the 2025 Certified KENKO Investment for Health Outstanding Organizations Recognition Program (Large Enterprise Category). In addition, the AI Happiness smartphone app, developed by Happiness Planet, Ltd., has been adopted across the Group, enabling regular assessments of organizational happiness by visualizing each employee's happiness level to integrate these results into organizational management.

Otsuka Corporation

https://www.otsuka-shokai.co.jp/english/

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Digital Transformation Certification

ISO 14001 BUREAU VERITAS Certification

OTSUKA CORPORATION is fully committed to environmental improvement.
ISO 14001 certification has been acquired by 25 domestic offices.

VEGETABLE OIL INK

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HAS-K01002-2504