

April 28, 2010

Outline of business results**Consolidated Net sales and Profits**

(Millions of yen)

	1Q 2008	1Q 2009				1Q 2010				Consolidated to non-consolidated ratio
	Amount	Amount	Composition Ratio	Difference to Last year	Change to Last year	Amount	Composition Ratio	Difference to Last year	Change to Last year	
Net sales	126,354	114,910	100.0%	-11,444	-9.1%	124,734	100.0%	+9,824	+8.5%	1.07
Gross profit	28,126	24,549	21.4%	-3,577	-12.7%	25,375	20.3%	+825	+3.4%	1.08
Operating income	7,821	4,599	4.0%	-3,221	-41.2%	4,883	3.9%	+283	+6.2%	1.12
Ordinary income	7,991	4,569	4.0%	-3,421	-42.8%	5,079	4.1%	+509	+11.2%	1.11
Net income	4,506	2,494	2.2%	-2,012	-44.7%	2,822	2.3%	+327	+13.1%	1.10

Non-consolidated Net sales and Profits

(Millions of yen)

	1Q 2008	1Q 2009				1Q 2010			
	Amount	Amount	Composition Ratio	Difference to Last year	Change to Last year	Amount	Composition Ratio	Difference to Last year	Change to Last year
Net sales	117,194	107,310	100.0%	-9,883	-8.4%	116,321	100.0%	+9,010	+8.4%
Gross profit	25,878	22,472	20.9%	-3,405	-13.2%	23,486	20.2%	+1,013	+4.5%
Operating income	7,023	3,915	3.6%	-3,107	-44.2%	4,370	3.8%	+455	+11.6%
Ordinary income	7,277	4,182	3.9%	-3,094	-42.5%	4,595	4.0%	+412	+9.9%
Net income	4,241	2,419	2.3%	-1,822	-43.0%	2,565	2.2%	+146	+6.1%

Quarterly change of consolidated Net sales

(Millions of yen)

	FY 2008	FY 2009			FY 2010		
	Amount	Amount	Difference to Last year	Change to Last year	Amount	Difference to Last year	Change to Last year
1Q (Jan. - Mar.)	126,354	114,910	-11,444	-9.1%	124,734	+9,824	+8.5%
2Q (Apr. - Jun.)	126,710	113,250	-13,460	-10.6%	-	-	-
3Q (Jul. - Sept.)	103,737	93,763	-9,973	-9.6%	-	-	-
4Q (Oct. - Dec.)	110,352	108,003	-2,348	-2.1%	-	-	-

Quarterly change of consolidated Ordinary income

(Millions of yen)

	FY 2008	FY 2009			FY 2010		
	Amount	Amount	Difference to Last year	Change to Last year	Amount	Difference to Last year	Change to Last year
1Q (Jan. - Mar.)	7,991	4,569	-3,421	-42.8%	5,079	+509	+11.2%
2Q (Apr. - Jun.)	11,062	6,676	-4,385	-39.6%	-	-	-
3Q (Jul. - Sept.)	3,163	1,221	-1,942	-61.4%	-	-	-
4Q (Oct. - Dec.)	5,410	3,959	-1,451	-26.8%	-	-	-

Consolidated Net sales by segments

(Millions of yen)

	1Q 2008	1Q 2009				1Q 2010				
	Amount	Amount	Composition Ratio	Difference to Last year	Change to Last year	Amount	Composition Ratio	Difference to Last year	Change to Last year	
Total	126,354	114,910	100.0%	-11,444	-9.1%	124,734	100.0%	+9,824	+8.5%	
System Integration business		75,817	63,956	55.7%	-11,860	-15.6%	72,196	57.9%	+8,239	+12.9%
Service and Support business		49,911	50,641	44.1%	+730	+1.5%	52,171	41.8%	+1,529	+3.0%
Other business		625	311	0.3%	-313	-50.2%	366	0.3%	+55	+17.7%

Non-consolidated Net sales and Gross profit by segments

(Millions of yen)

		1Q 2008	1Q 2009				1Q 2010			
		Amount	Amount	Composition Ratio	Difference to Last year	Change to Last year	Amount	Composition Ratio	Difference to Last year	Change to Last year
Net sales	System Integration	68,630	57,608	53.7%	-11,022	-16.1%	64,951	55.8%	+7,343	+12.7%
	Service and Support	48,563	49,702	46.3%	+1,138	+2.3%	51,370	44.2%	+1,667	+3.4%
Gross profit	System Integration	13,234	10,206	45.4%	-3,028	-22.9%	11,079	47.2%	+873	+8.6%
	Service and Support	12,644	12,266	54.6%	-377	-3.0%	12,406	52.8%	+139	+1.1%

Non-consolidated Net sales by 4 segments

(Millions of yen)

		1Q 2008	1Q 2009				1Q 2010			
		Amount	Amount	Composition Ratio	Difference to Last year	Change to Last year	Amount	Composition Ratio	Difference to Last year	Change to Last year
System Integration business	SI related products	59,647	49,558	46.2%	-10,088	-16.9%	57,521	49.5%	+7,963	+16.1%
	Custom-made software etc.	8,983	8,049	7.5%	-933	-10.4%	7,429	6.4%	-619	-7.7%
Service and Support business	Supplies	22,270	22,987	21.4%	+716	+3.2%	24,615	21.2%	+1,627	+7.1%
	Maintenance, etc.	26,292	26,715	24.9%	+422	+1.6%	26,754	23.0%	+39	+0.1%

Consolidated Cash flows (Millions of yen)

	1Q 2008	1Q 2009	1Q 2010
C/F from operating	3,029	4,619	4,376
C/F from investing	-982	-1,417	-2,815
C/F from financing	-3,821	-4,189	-4,178
Cash and cash equivalents at end of period	23,599	26,182	30,188

Consolidated Equity and Interest-bearing debt

	2008 Mar. 31	2009 Mar. 31	2010 Mar. 31
Equity	87,666	95,036	100,556
Interest-bearing debt	10,398	9,795	8,744
Total assets	213,977	205,494	218,386
Equity ratio	41.0%	46.2%	46.0%
Interest-bearing debt ratio	4.9%	4.8%	4.0%

Non-consolidated Key strategic business

(Millions of yen)

	1Q 2008	1Q 2009		1Q 2010			
	Amount	Amount	Difference to Last year	Change to Last year	Amount	Difference to Last year	Change to Last year
"tanomail"	22,530	23,269	+739	+3.3%	25,539	+2,269	+9.8%
SMILE	1,426	1,546	+120	+8.4%	1,443	-103	-6.7%
ODS21	9,677	8,583	-1,093	-11.3%	9,562	+979	+11.4%
OSM	12,006	11,018	-988	-8.2%	12,163	+1,145	+10.4%
<As reference: Number of Sales> (Units)							
Copier	7,576	6,181	-1,395	-18.4%	7,044	+863	+14.0%
(of which color copier)	5,130	4,566	-564	-11.0%	5,454	+888	+19.4%
Server	8,636	9,008	+372	+4.3%	9,500	+492	+5.5%
PC	139,953	148,582	+8,629	+6.2%	214,538	+65,956	+44.4%

Future Plans**Plans of consolidated Net sales and profits**

(Millions of yen)

	1Q 2010 (Result)	1H 2010 (Plan)	FY 2010 (Plan)
Net sales	124,734	234,600	451,000
Operating income	4,883	11,100	16,700
Ordinary income	5,079	11,340	17,000
Net income	2,822	6,230	9,160