

August 3, 2015

Outline of business results**Consolidated Net sales and Profits**

(Millions of yen)

	2013 Jan. - Jun.	2014 Jan. - Jun.				2015 Jan. - Jun.						
	Amount	Amount	Composition Ratio	Difference to Last year	Change to Last year	Amount	Composition Ratio	Plan	Ratio to Plan	Difference to Last year	Change to Last year	Consolidated to non-consolidated ratio
Net sales	284,623	332,411	100.0%	+47,787	+16.8%	317,933	100.0%	324,640	97.9%	-14,477	-4.4%	1.09
Gross profit	63,917	72,076	21.7%	+8,159	+12.8%	71,390	22.5%	-	-	-686	-1.0%	1.09
Operating income	19,486	24,286	7.3%	+4,800	+24.6%	23,173	7.3%	23,020	100.7%	-1,113	-4.6%	1.11
Ordinary income	18,656	24,796	7.5%	+6,140	+32.9%	23,697	7.5%	23,385	101.3%	-1,099	-4.4%	1.10
Net income	11,189	15,016	4.5%	+3,827	+34.2%	14,649	4.6%	14,465	101.3%	-366	-2.4%	1.10

Non-consolidated Net sales and Profits

(Millions of yen)

	2013 Jan. - Jun.	2014 Jan. - Jun.				2015 Jan. - Jun.					
	Amount	Amount	Composition Ratio	Difference to Last year	Change to Last year	Amount	Composition Ratio	Plan	Ratio to Plan	Difference to Last year	Change to Last year
Net sales	264,141	308,840	100.0%	+44,698	+16.9%	292,326	100.0%	301,100	97.1%	-16,513	-5.3%
Gross profit	59,230	66,505	21.5%	+7,275	+12.3%	65,505	22.4%	-	-	-1,000	-1.5%
Operating income	17,790	22,011	7.1%	+4,220	+23.7%	20,812	7.1%	20,770	100.2%	-1,199	-5.4%
Ordinary income	18,274	22,632	7.3%	+4,358	+23.9%	21,502	7.4%	21,310	100.9%	-1,130	-5.0%
Net income	11,456	13,849	4.5%	+2,393	+20.9%	13,307	4.6%	13,285	100.2%	-542	-3.9%

Quarterly change of consolidated Net sales

(Millions of yen)

	FY 2013	FY 2014			FY 2015		
	Amount	Amount	Difference to Last year	Change to Last year	Amount	Difference to Last year	Change to Last year
1Q (Jan. - Mar.)	140,647	176,894	+36,246	+25.8%	159,411	-17,483	-9.9%
2Q (Apr. - Jun.)	143,975	155,516	+11,541	+8.0%	158,522	+3,005	+1.9%
3Q (Jul. - Sept.)	129,282	130,799	+1,517	+1.2%	-	-	-
4Q (Oct. - Dec.)	150,689	142,555	-8,133	-5.4%	-	-	-

Quarterly change of consolidated Ordinary income

(Millions of yen)

	FY 2013	FY 2014			FY 2015		
	Amount	Amount	Difference to Last year	Change to Last year	Amount	Difference to Last year	Change to Last year
1Q (Jan. - Mar.)	6,431	12,468	+6,037	+93.9%	9,502	-2,966	-23.8%
2Q (Apr. - Jun.)	12,225	12,328	+102	+0.8%	14,194	+1,866	+15.1%
3Q (Jul. - Sept.)	5,221	4,529	-691	-13.3%	-	-	-
4Q (Oct. - Dec.)	9,627	8,818	-809	-8.4%	-	-	-

Consolidated Net sales by segments

(Millions of yen)

	2013 Jan. - Jun.	2014 Jan. - Jun.				2015 Jan. - Jun.			
	Amount	Amount	Composition Ratio	Difference to Last year	Change to Last year	Amount	Composition Ratio	Difference to Last year	Change to Last year
System Integration business	168,260	210,004	63.2%	+41,743	+24.8%	190,720	60.0%	-19,283	-9.2%
Service and Support business	116,026	122,216	36.8%	+6,190	+5.3%	127,034	40.0%	+4,817	+3.9%
Other business	336	190	0.1%	-146	-43.5%	178	0.1%	-11	-6.1%

Non-consolidated Net sales and Gross profit by segments

(Millions of yen)

		2013 Jan. - Jun.	2014 Jan. - Jun.				2015 Jan. - Jun.			
		Amount	Amount	Composition Ratio	Difference to Last year	Change to Last year	Amount	Composition Ratio	Difference to Last year	Change to Last year
Net sales	System Integration	149,497	188,264	61.0%	+38,767	+25.9%	166,848	57.1%	-21,415	-11.4%
	Service and Support	114,644	120,575	39.0%	+5,931	+5.2%	125,477	42.9%	+4,902	+4.1%
Gross profit	System Integration	31,355	36,781	55.3%	+5,425	+17.3%	34,753	53.1%	-2,027	-5.5%
	Service and Support	27,874	29,724	44.7%	+1,849	+6.6%	30,751	46.9%	+1,027	+3.5%

Non-consolidated Net sales by 4 segments

(Millions of yen)

		2013 Jan. - Jun.	2014 Jan. - Jun.				2015 Jan. - Jun.			
		Amount	Amount	Composition Ratio	Difference to Last year	Change to Last year	Amount	Composition Ratio	Difference to Last year	Change to Last year
System Integration business	SI related products	130,918	166,368	53.9%	+35,449	+27.1%	146,495	50.1%	-19,872	-11.9%
	Custom-made software etc.	18,578	21,896	7.1%	+3,317	+17.9%	20,352	7.0%	-1,543	-7.1%
Service and Support business	Supplies	58,182	61,435	19.9%	+3,252	+5.6%	64,778	22.2%	+3,343	+5.4%
	Maintenance, etc.	56,461	59,140	19.1%	+2,678	+4.7%	60,698	20.8%	+1,558	+2.6%

Consolidated Cash flows (Millions of yen)

	2013	2014	2015
	Jan. - Jun.	Jan. - Jun.	Jan. - Jun.
C/F from operating	26,054	34,579	28,649
C/F from investing	-2,171	-3,272	-4,018
C/F from financing	-6,406	-7,469	-8,588
Cash and cash equivalents at end of period	85,589	100,641	113,986

Consolidated Equity and Interest-bearing debt

	2013	2014	2015
	Jun. 30	Jun. 30	Jun. 30
Equity	134,395	151,941	163,856
Interest-bearing debt	9,368	9,702	9,737
Total assets	281,402	313,916	329,245
Equity ratio	47.8%	48.4%	49.8%
Interest-bearing debt ratio	3.3%	3.1%	3.0%

Non-consolidated Key strategic business

	2013	2014 Jan. - Jun.			2015 Jan. - Jun.		
	Jan. - Jun.	Amount	Difference to Last year	Change to Last year	Amount	Difference to Last year	Change to Last year
"tanomail"	61,373	65,193	+3,819	+6.2%	69,383	+4,189	+6.4%
SMILE	5,941	6,898	+956	+16.1%	5,988	-910	-13.2%
ODS21	24,538	25,361	+823	+3.4%	26,167	+805	+3.2%
OSM	25,777	27,057	+1,280	+5.0%	30,149	+3,091	+11.4%
<As reference: Number of Sales> (Units)							
Copier	19,430	20,583	+1,153	+5.9%	22,294	+1,711	+8.3%
(of which color copier)	17,044	18,372	+1,328	+7.8%	20,604	+2,232	+12.1%
Server	18,385	20,959	+2,574	+14.0%	21,943	+984	+4.7%
PC	435,312	612,596	+177,284	+40.7%	418,547	-194,049	-31.7%

Future Plans**Plans of consolidated Net sales and profits**

	FY 2013	FY 2014		FY 2015	
	(Result)	(Result)		(Plan)	
	Amount	Amount	Change to Last year	Amount	Change to Last year
Net sales	564,595	605,766	+7.3%	618,000	+2.0%
Operating income	33,901	37,097	+9.4%	37,600	+1.4%
Ordinary income	33,505	38,144	+13.8%	38,300	+0.4%
Net income	20,271	23,455	+15.7%	23,600	+0.6%

Plans of consolidated Net sales by segments

	FY 2013	FY 2014		FY 2015	
	(Result)	(Result)		(Plan)	
	Amount	Amount	Change to Last year	Amount	Change to Last year
System Integration	332,067	362,068	+9.0%	362,660	+0.2%
Service and Support	231,868	243,316	+4.9%	255,010	+4.8%
Others	658	381	-42.1%	330	-13.5%