

First three months of FY 2026(Jan. 2026 – Mar. 2026) Business results data

April 30, 2026

Outline of business results**Consolidated Net sales and Profits**

(Millions of yen)

| | 1Q 2024 | 1Q 2025 | | | | 1Q 2026 | | | | |
|------------------|---------|---------|-------------------|-------------------------|---------------------|----------------|-------------------|-------------------------|---------------------|--|
| | Amount | Amount | Composition Ratio | Difference to Last year | Change to Last year | Amount | Composition Ratio | Difference to Last year | Change to Last year | Consolidated to non-consolidated ratio |
| Net sales | 266,664 | 315,541 | 100.0% | +48,877 | +18.3% | 344,753 | 100.0% | +29,211 | +9.3% | 1.15 |
| Gross profit | 53,583 | 60,087 | 19.0% | +6,503 | +12.1% | 65,555 | 19.0% | +5,468 | +9.1% | 1.09 |
| Operating profit | 17,242 | 21,175 | 6.7% | +3,933 | +22.8% | 23,505 | 6.8% | +2,330 | +11.0% | 1.11 |
| Ordinary profit | 17,641 | 21,852 | 6.9% | +4,211 | +23.9% | 24,312 | 7.1% | +2,460 | +11.3% | 1.05 |
| Profit* | 11,679 | 14,491 | 4.6% | +2,812 | +24.1% | 16,688 | 4.8% | +2,196 | +15.2% | 1.00 |

*Profit attributable to owners of parent

Non-consolidated Net sales and Profits

(Millions of yen)

| | 1Q 2024 | 1Q 2025 | | | | 1Q 2026 | | | |
|------------------|---------|---------|-------------------|-------------------------|---------------------|----------------|-------------------|-------------------------|---------------------|
| | Amount | Amount | Composition Ratio | Difference to Last year | Change to Last year | Amount | Composition Ratio | Difference to Last year | Change to Last year |
| Net sales | 238,855 | 279,618 | 100.0% | +40,762 | +17.1% | 300,161 | 100.0% | +20,542 | +7.3% |
| Gross profit | 49,214 | 55,308 | 19.8% | +6,094 | +12.4% | 60,306 | 20.1% | +4,998 | +9.0% |
| Operating profit | 15,199 | 18,975 | 6.8% | +3,775 | +24.8% | 21,221 | 7.1% | +2,245 | +11.8% |
| Ordinary profit | 16,754 | 21,352 | 7.6% | +4,597 | +27.4% | 23,114 | 7.7% | +1,761 | +8.3% |
| Profit | 11,650 | 14,942 | 5.3% | +3,291 | +28.3% | 16,743 | 5.6% | +1,800 | +12.0% |

Quarterly change of consolidated Net sales

(Millions of yen)

| | FY 2024 | FY 2025 | | | FY 2026 | | |
|------------------|---------|---------|-------------------------|---------------------|----------------|-------------------------|---------------------|
| | Amount | Amount | Difference to Last year | Change to Last year | Amount | Difference to Last year | Change to Last year |
| 1Q (Jan. - Mar.) | 266,664 | 315,541 | +48,877 | +18.3% | 344,753 | +29,211 | +9.3% |
| 2Q (Apr. - Jun.) | 303,058 | 379,590 | +76,532 | +25.3% | — | — | — |
| 3Q (Jul. - Sep.) | 252,540 | 310,586 | +58,045 | +23.0% | — | — | — |
| 4Q (Oct. - Dec.) | 285,405 | 317,071 | +31,666 | +11.1% | — | — | — |

Quarterly change of consolidated Ordinary profit

(Millions of yen)

| | FY 2024 | FY 2025 | | | FY 2026 | | |
|------------------|---------|---------|-------------------------|---------------------|---------------|-------------------------|---------------------|
| | Amount | Amount | Difference to Last year | Change to Last year | Amount | Difference to Last year | Change to Last year |
| 1Q (Jan. - Mar.) | 17,641 | 21,852 | +4,211 | +23.9% | 24,312 | +2,460 | +11.3% |
| 2Q (Apr. - Jun.) | 22,210 | 28,247 | +6,036 | +27.2% | — | — | — |
| 3Q (Jul. - Sep.) | 14,163 | 17,971 | +3,807 | +26.9% | — | — | — |
| 4Q (Oct. - Dec.) | 21,915 | 23,453 | +1,538 | +7.0% | — | — | — |

Consolidated Net sales by segments

(Millions of yen)

| | 1Q 2024 | 1Q 2025 | | | | 1Q 2026 | | | |
|------------------------------|---------|---------|-------------------|-------------------------|---------------------|----------------|-------------------|-------------------------|---------------------|
| | Amount* | Amount | Composition Ratio | Difference to Last year | Change to Last year | Amount | Composition Ratio | Difference to Last year | Change to Last year |
| System Integration business | 174,474 | 214,001 | 67.8% | +39,527 | +22.7% | 235,097 | 68.2% | +21,096 | +9.9% |
| Service and Support business | 92,189 | 101,540 | 32.2% | +9,350 | +10.1% | 109,656 | 31.8% | +8,115 | +8.0% |

*From fiscal 2025, we have revised some of the business results management classifications

for consolidated subsidiaries and changed the classification method for business segments.

Amount for Jan. - Mar. of FY2024 have been calculated retroactively to reflect these changes (the impact is minor).

Non-consolidated Net sales and Gross profit by segments

(Millions of yen)

| | | 1Q 2024 | 1Q 2025 | | | | 1Q 2026 | | | |
|--------------|---------------------|---------|---------|-------------------|-------------------------|---------------------|----------------|-------------------|-------------------------|---------------------|
| | | Amount | Amount | Composition Ratio | Difference to Last year | Change to Last year | Amount | Composition Ratio | Difference to Last year | Change to Last year |
| Net sales | System Integration | 148,555 | 180,138 | 64.4% | +31,583 | +21.3% | 192,592 | 64.2% | +12,453 | +6.9% |
| | Service and Support | 90,300 | 99,479 | 35.6% | +9,178 | +10.2% | 107,568 | 35.8% | +8,089 | +8.1% |
| Gross profit | System Integration | 26,060 | 29,403 | 53.2% | +3,343 | +12.8% | 32,576 | 54.0% | +3,172 | +10.8% |
| | Service and Support | 23,153 | 25,904 | 46.8% | +2,751 | +11.9% | 27,729 | 46.0% | +1,825 | +7.0% |

Non-consolidated Net sales by 4 segments

(Millions of yen)

| | | 1Q 2024 | 1Q 2025 | | | | 1Q 2026 | | | |
|------------------------------|---------------------------|---------|---------|-------------------|-------------------------|---------------------|----------------|-------------------|-------------------------|---------------------|
| | | Amount | Amount | Composition Ratio | Difference to Last year | Change to Last year | Amount | Composition Ratio | Difference to Last year | Change to Last year |
| System Integration business | SI related products | 133,404 | 162,916 | 58.3% | +29,512 | +22.1% | 173,651 | 57.9% | +10,734 | +6.6% |
| | Custom-made software etc. | 15,150 | 17,222 | 6.2% | +2,071 | +13.7% | 18,941 | 6.3% | +1,718 | +10.0% |
| Service and Support business | Supplies | 48,040 | 51,260 | 18.3% | +3,220 | +6.7% | 54,846 | 18.3% | +3,586 | +7.0% |
| | Maintenance, etc. | 42,260 | 48,219 | 17.2% | +5,958 | +14.1% | 52,722 | 17.6% | +4,502 | +9.3% |

First three months of FY 2026(Jan. 2026 – Mar. 2026) Business results data

Consolidated Cash flows (Millions of yen)

| | 1Q 2024 | 1Q 2025 | 1Q 2026 |
|--|------------|------------|----------------|
| C/F from operating | 26,279 | 6,561 | 29,821 |
| C/F from investing | -2,400 | -4,607 | -4,750 |
| C/F from financing | -25,793 | -30,558 | -17,335 |
| Cash and cash equivalents at end of period | 227,701 | 200,881 | 261,406 |

Consolidated Equity and Interest-bearing debt

| | 2024 Mar.31 | 2025 Mar.31 | 2026 Mar.31 |
|-----------------------------|----------------|----------------|----------------|
| Equity | 329,384 | 356,337 | 392,337 |
| Interest-bearing debt | 8,081 | 7,629 | 7,696 |
| Total assets | 590,358 | 685,990 | 749,489 |
| Equity ratio | 55.8% | 51.9% | 52.3% |
| Interest-bearing debt ratio | 1.4% | 1.1% | 1.0% |

Non-consolidated Key strategic business

(Millions of yen)

| | 1Q 2024 | 1Q 2025 | | 1Q 2026 | | | |
|------------|---------|---------|-------------------------|---------------------|---------------|-------------------------|---------------------|
| | Amount | Amount | Difference to Last year | Change to Last year | Amount | Difference to Last year | Change to Last year |
| "tanomail" | 51,654 | 55,527 | +3,872 | +7.5% | 59,200 | +3,673 | +6.6% |
| SMILE | 3,283 | 3,753 | +470 | +14.3% | 3,602 | -150 | -4.0% |
| ODS | 15,362 | 15,076 | -286 | -1.9% | 16,005 | +929 | +6.2% |
| OSM | 31,366 | 34,995 | +3,629 | +11.6% | 52,175 | +17,180 | +49.1% |

<As reference: Number of Sales>

(Units)

| | | | | | | | |
|-------------------------|---------|---------|----------|--------|----------------|-----------------|---------------|
| Copier | 9,745 | 9,701 | -44 | -0.5% | 9,782 | +81 | +0.8% |
| (of which color copier) | 9,553 | 9,557 | +4 | +0.0% | 9,630 | +73 | +0.8% |
| Server | 4,804 | 4,869 | +65 | +1.4% | 5,971 | +1,102 | +22.6% |
| PC | 361,130 | 546,055 | +184,925 | +51.2% | 624,437 | +78,382 | +14.4% |
| Client Total | 379,265 | 557,684 | +178,419 | +47.0% | 676,526 | +118,842 | +21.3% |

Future Plans

Plans of consolidated Net sales and profits

(Millions of yen)

| | 1Q 2026 (Result) | 1H 2026 (Plan) | FY 2026 (Plan) |
|------------------|---------------------|-------------------|-------------------|
| Net sales | 344,753 | 689,300 | 1,311,000 |
| Operating profit | 23,505 | 48,700 | 90,000 |
| Ordinary profit | 24,312 | 48,800 | 90,100 |
| Profit* | 16,688 | 33,250 | 61,130 |

*Profit attributable to owners of parent

Plans of consolidated Net sales by segments

(Millions of yen)

| | FY 2024 (Result) | FY 2025 (Result) | | FY 2026 (Plan) | |
|---------------------|---------------------|---------------------|---------------------|-------------------|---------------------|
| | Amount* | Amount | Change to Last year | Amount | Change to Last year |
| System Integration | 727,814 | 902,915 | +24.1% | 857,100 | -5.1% |
| Service and Support | 379,853 | 419,875 | +10.5% | 453,900 | +8.1% |

*From fiscal 2025, we have revised some of the business results management classifications for consolidated subsidiaries and changed the classification method for business segments.

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