

Overview of Key Strategic Businesses (Non-consolidated)

(Millions of yen)

	FY 2005	FY 2006		FY 2007	
	Amount	Amount	Change to Last Year	Amount	Change to Last Year
MRO	63,618	75,306	+18.4%	86,270	+14.6%
(of which "tanomail")	59,062	71,088	+20.4%	82,493	+16.0%
SMILE (software)	6,585	7,150	+8.6%	6,938	-3.0%
ODS21	33,068	35,132	+6.2%	38,320	+9.1%
OSM	19,106	27,066	+41.7%	39,985	+47.7%
(Unit sales of copiers and computers) (Units)					
Copiers	30,026	30,235	+0.7%	30,615	+1.3%
(of which color copiers)	16,395	18,584	+13.4%	20,413	+9.8%
Servers	33,477	40,862	+22.1%	35,741	-12.5%
Personal computers	552,587	547,061	-1.0%	481,502	-12.0%

Performance was strong among key strategic businesses including the "MRO" business with its core pillar "tanomail" office supply mail-order service, the "ODS21" knowledge management system, the "OSM" information security-related business and color copiers. Servers and personal computers experienced a double-digit decline owing to deceleration in market growth and other factors.