

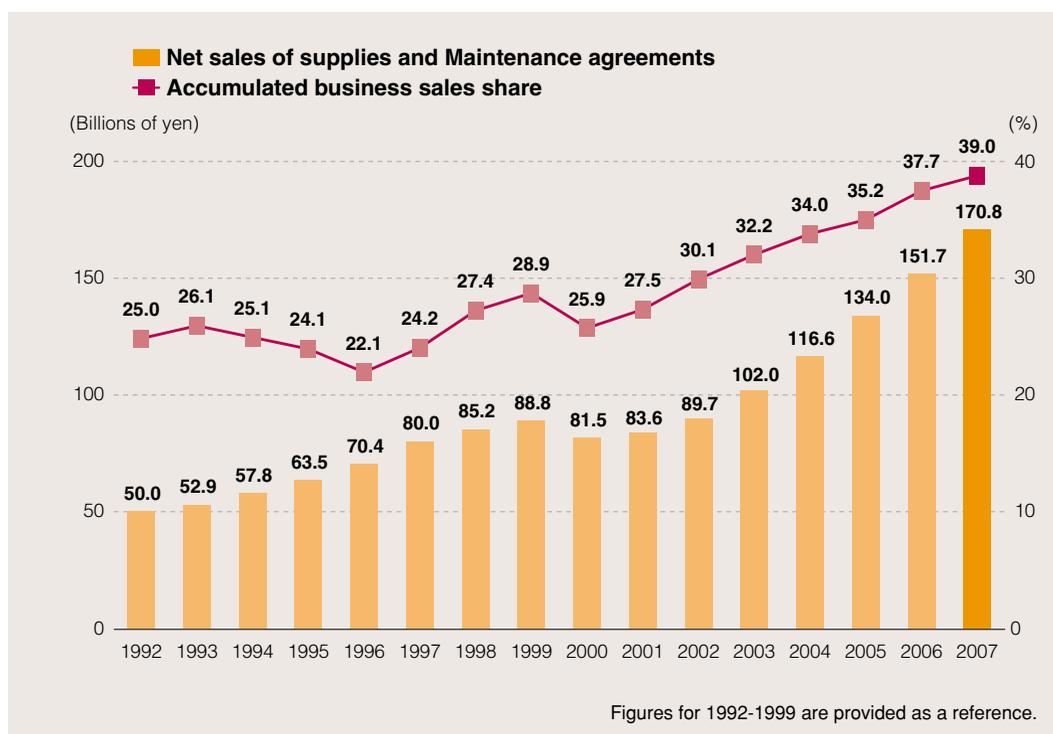
Focus More Energy on the Accumulated Business

OTSUKA CORPORATION places special emphasis on office supply and maintenance agreement services as the “accumulated business” within the Service and Support business.

The accumulated business is not easily impacted by fluctuations in the economy and shipments are increasing annually. As such it can be said to be an “addition business.”

In fiscal 2007, the accumulated business amounted to approximately 40% of net sales. OTSUKA CORPORATION will continue to pursue steady growth by focusing energies on the accumulated business.

■ Accumulated Business (Non-consolidated)



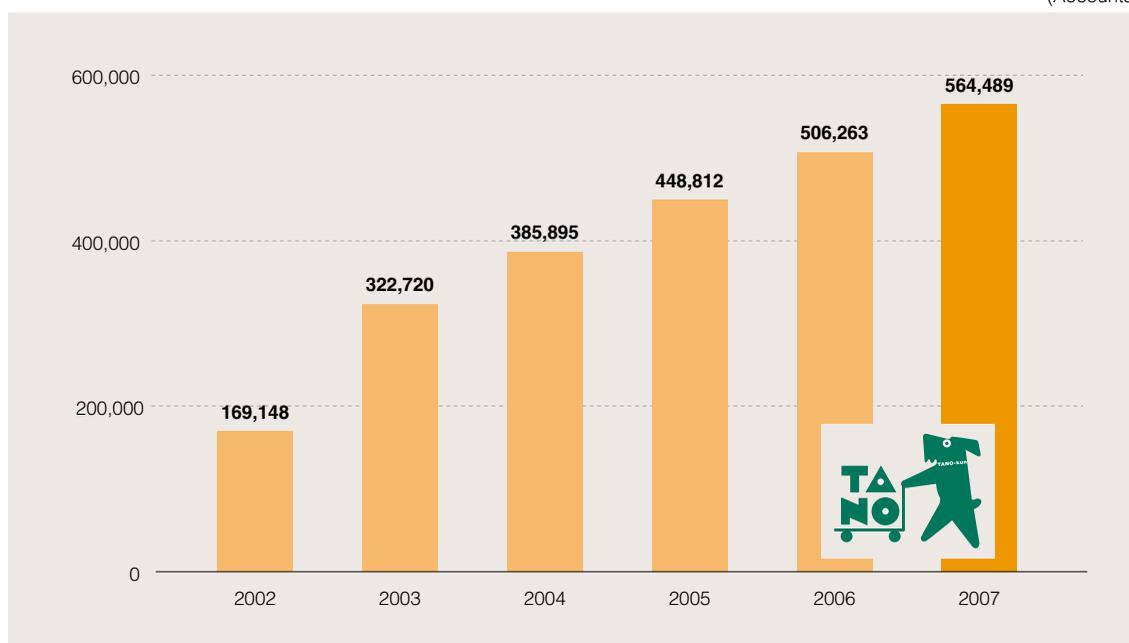
“tanomail” and “tayoreru” are the core pillars of the accumulated business.

たのめーる “tanomail”

The “tanomail” office supply mail-order service is experiencing steady growth, surpassing 560,000 accounts as of the end of December 2007.

“tanomail” Accounts

(Accounts)



たよれーる “tayoreru”

Supporting customer information systems and corporate activities, “tayoreru” service supports customers’ business across the board.
OTSUKA CORPORATION aims to be an indispensable presence in customers’ business infrastructure.

