OTSUKA CORPORATION—Backed by a Diverse Range of Customers

The corporate scale of the Company’s customers spans a wide range from major enterprises to small firms. Viewed from an annual sales scale, in recent years the ratio of companies with an annual sales of ¥10 billion and above is increasing.

Net sales structure on Customers’ total annual business scale

<table>
<thead>
<tr>
<th></th>
<th>Less than ¥1 billion</th>
<th>¥1 billion to less than ¥10 billion</th>
<th>¥10 billion and above</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY 2007</td>
<td>28.17%</td>
<td>28.23%</td>
<td>43.60%</td>
</tr>
<tr>
<td>FY 2006</td>
<td>28.87%</td>
<td>28.98%</td>
<td>42.15%</td>
</tr>
<tr>
<td>FY 2005</td>
<td>30.22%</td>
<td>29.03%</td>
<td>40.75%</td>
</tr>
</tbody>
</table>

Viewed by type of industry, each category is spreading, with industry makeup similar to Japan overall.

Sales Breakdown by Customers’ type of Industry (Non-Consolidated)

- Lease, Credit & Others 6.86%
- Education, Public Offices 4.09%
- Retail 4.15%
- Building 8.28%
- Wholesale 21.47%
- Services 30.83%
- Manufacturing 24.32%

FY2007