

# Overview of Key Strategic Businesses (Non-consolidated)

<Amount>

(Millions of yen)

	FY 2006	FY 2007		FY 2008	
	Amount	Amount	Change to Last Year	Amount	Change to Last Year
MRO	75,306	86,270	+14.6%	<b>92,438</b>	<b>+7.1%</b>
(of which "tanomail")	71,088	82,493	+16.0%	<b>89,192</b>	<b>+8.1%</b>
SMILE (software)	7,150	6,938	-3.0%	<b>6,858</b>	<b>-1.1%</b>
ODS21	35,132	38,320	+9.1%	<b>37,650</b>	<b>-1.7%</b>
OSM	27,066	39,985	+47.7%	<b>43,448</b>	<b>+8.7%</b>

<Units>

(Units)

	Units	Units	Change to Last Year	Units	Change to Last Year
	Copiers	30,235	30,615	+1.3%	<b>29,288</b>
(of which color copiers)	18,584	20,413	+9.8%	<b>20,595</b>	<b>+0.9%</b>
Servers	40,862	35,741	-12.5%	<b>35,014</b>	<b>-2.0%</b>
Personal computers	547,061	481,502	-12.0%	<b>508,967</b>	<b>+5.7%</b>

Key strategic businesses were generally impacted by overall curtailments in IT investments and reductions in expenses, whereby growth rates slackened and fell below levels recorded in the previous fiscal year. Among key strategic businesses, the MRO business, centered on the "tanomail" office supply mail-order service business, recorded steady growth, while the personal computers business staged a recovery.