

# Consolidated Financial Highlights

OTSUKA CORPORATION and Consolidated Subsidiaries Years ended December 31, 2010, 2011 and 2012			Millions of yen	Thousands of U.S. dollars	%
	2010	2011	2012	2012	Change
Net sales	¥463,493	¥478,215	<b>¥515,771</b>	<b>\$5,957,170</b>	+7.9
System Integration business	253,541	262,508	<b>289,840</b>	<b>3,347,663</b>	+10.4
Service and Support business	208,008	214,576	<b>225,298</b>	<b>2,602,204</b>	+5.0
Other business	1,942	1,130	<b>632</b>	<b>7,302</b>	-44.1
Operating income	19,013	23,095	<b>28,251</b>	<b>326,299</b>	+22.3
Ordinary income	19,508	23,315	<b>29,079</b>	<b>335,873</b>	+24.7
Income before income taxes and minority interests	18,687	22,350	<b>28,399</b>	<b>328,009</b>	+27.1
Net income	10,631	12,744	<b>16,277</b>	<b>188,011</b>	+27.7
Total assets	213,401	229,610	<b>253,158</b>	<b>2,923,984</b>	+10.3
Interest-bearing debt	7,802	8,415	<b>9,367</b>	<b>108,193</b>	+11.3
Equity	108,255	116,633	<b>128,471</b>	<b>1,483,849</b>	+10.1
Net income per share (EPS) (Yen and U.S. dollars)	336.42	403.28	<b>515.11</b>	<b>5.95</b>	+27.7
Dividends per share of common stock (Yen and U.S. dollars)	135.00	155.00	<b>200.00</b>	<b>2.31</b>	+29.0
Cash flows from operating activities per share (Yen and U.S. dollars)	564.91	732.82	<b>818.94</b>	<b>9.45</b>	+11.8
Operating income to Net sales ratio (%)	4.10	4.83	<b>5.48</b>	—	
Net income to Net sales ratio (%)	2.29	2.66	<b>3.16</b>	—	
Interest-bearing debt ratio (%)	3.66	3.67	<b>3.70</b>	—	
Equity ratio (%)	50.73	50.80	<b>50.75</b>	—	
Return on equity (ROE) (%)	10.13	11.33	<b>13.28</b>	—	

Notes:

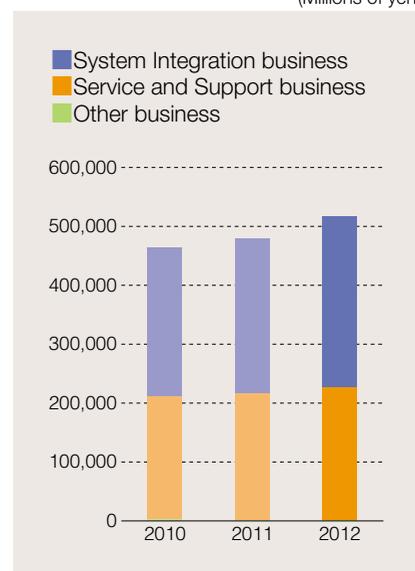
Equity = Total net assets - Share subscription rights - Minority interests

Figures for ROE are calculated using average equity.

U.S. dollar amounts are computed using the December 31, 2012 exchange rate of ¥86.58 = US\$1.

## Net sales

(Millions of yen)

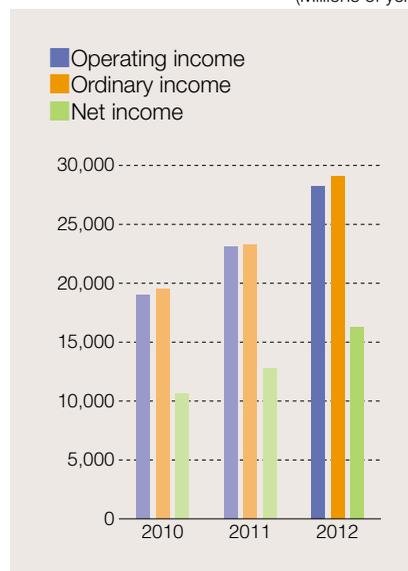


Note:

Sums of less than a million yen are rounded down.

## Operating income, Ordinary income, Net income

(Millions of yen)



## Total assets, Interest-bearing debt

(Millions of yen)

