

Consolidated Financial Highlights

OTSUKA CORPORATION and Consolidated Subsidiaries Years ended December 31, 2015, 2016 and 2017			Millions of yen	Thousands of U.S. dollars	%
	2015	2016	2017	2017	Change
Net sales	¥609,045	¥643,417	¥691,166	\$6,113,813	+7.4
System Integration business	353,170	376,391	408,718	3,615,380	+8.6
Service and Support business	255,490	266,625	282,064	2,495,043	+5.8
Other business	385	400	383	3,389	-4.4
Operating income	37,311	39,684	44,386	392,628	+11.9
Ordinary income	38,240	40,780	45,460	402,125	+11.5
Profit before income taxes	38,316	40,280	45,363	401,270	+12.6
Profit attributable to owners of parent	23,705	26,675	31,560	279,173	+18.3
Total assets	324,755	343,821	380,317	3,364,155	+10.6
Interest-bearing debt	9,344	9,008	8,873	78,490	-1.5
Equity	173,229	189,851	212,897	1,883,213	+12.1
Earnings per share (EPS) (Yen and U.S. dollars)	250.06	281.38	332.91	2.94	+18.3
Dividend per share of common stock (Yen and U.S. dollars)	100.00	120.00	140.00	1.24	+16.7
Cash flows from operating activities per share (Yen and U.S. dollars)	291.37	252.45	381.36	3.37	+51.1
Operating income to Net sales ratio (%)	6.13	6.17	6.42	—	
Net income to Net sales ratio* (%)	3.89	4.15	4.57	—	
Interest-bearing debt ratio (%)	2.88	2.62	2.33	—	
Equity ratio (%)	53.34	55.22	55.98	—	
Return on equity (ROE) (%)	14.09	14.69	15.67	—	

Notes:

* Net income stands for Profit attributable to owners of parent

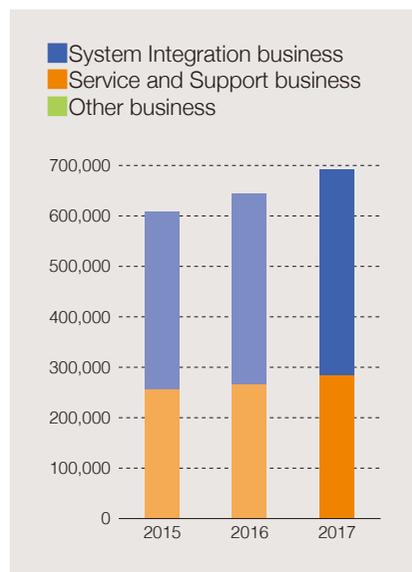
Equity = Total net assets - Share subscription rights - Non-controlling interests

Figures for ROE are calculated using average equity.

U.S. dollar amounts are computed using the December 31, 2017 exchange rate of ¥113.05 = US\$1.

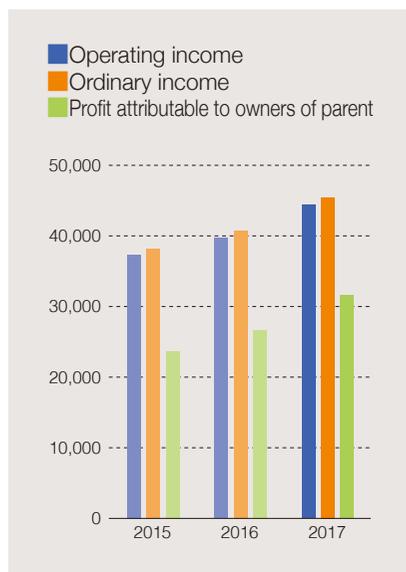
Net sales

(Millions of yen)



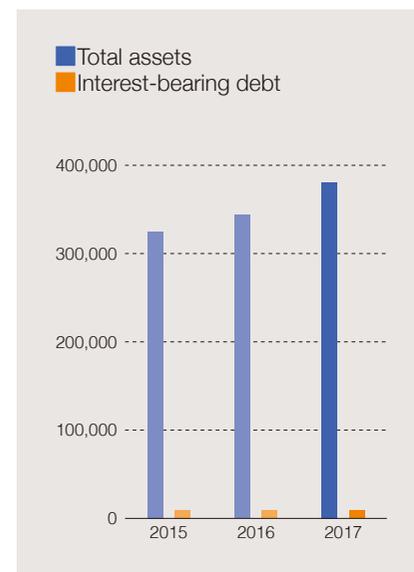
Operating income, Ordinary income, Profit attributable to owners of parent

(Millions of yen)



Total assets, Interest-bearing debt

(Millions of yen)



Note:

Sums of less than a million yen are rounded down.