

Consolidated Financial Highlights

OTSUKA CORPORATION and Consolidated Subsidiaries Years ended December 31, 2016, 2017 and 2018			Millions of yen	Thousands of U.S. dollars	%
	2016	2017	2018	2018	Change
Net sales	¥643,417	¥691,166	¥759,871	\$6,851,240	+9.9
System Integration business	376,391	408,718	463,293	4,177,200	+13.4
Service and Support business	266,625	282,064	296,577	2,674,039	+5.1
Other business	400	383	—	—	—
Operating income	39,684	44,386	48,058	433,308	+8.3
Ordinary income	40,780	45,460	49,285	444,372	+8.4
Profit before income taxes	40,280	45,363	49,100	442,702	+8.2
Profit attributable to owners of parent	26,675	31,560	33,601	302,965	+6.5
Total assets	343,821	380,317	406,732	3,667,226	+6.9
Interest-bearing debt	9,008	8,873	8,256	74,447	-6.9
Equity	189,851	212,897	229,726	2,071,287	+7.9
Earnings per share (EPS) (Yen and U.S. dollars)	140.69	166.46	177.22	1.60	+6.5
Dividend per share of common stock (Yen and U.S. dollars)	60.00	70.00	85.00	0.77	+21.4
Cash flows from operating activities per share (Yen and U.S. dollars)	126.22	190.68	203.83	1.84	+6.9
Operating income to Net sales ratio (%)	6.17	6.42	6.32	—	
Net income to Net sales ratio* (%)	4.15	4.57	4.42	—	
Interest-bearing debt ratio (%)	2.62	2.33	2.03	—	
Equity ratio (%)	55.22	55.98	56.48	—	
Return on equity (ROE) (%)	14.69	15.67	15.18	—	

Notes:

* Net income stands for Profit attributable to owners of parent

Equity = Total net assets - Share subscription rights - Non-controlling interests

Figures for ROE are calculated using average equity.

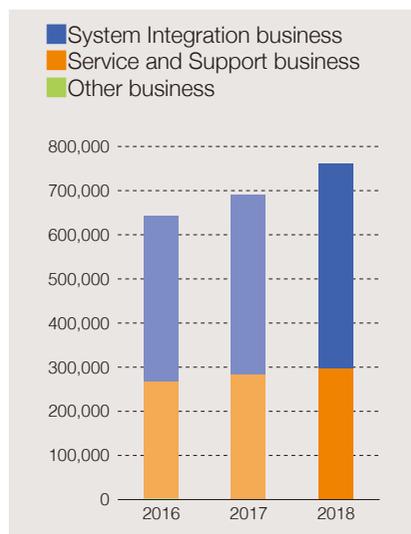
U.S. dollar amounts are computed using the December 31, 2018 exchange rate of ¥110.91 = US\$1.

Otsuka Auto Service Co., LTD., which was a consolidated subsidiary, was excluded from consolidation from the fiscal year 2018 due to its reduced impact on consolidated business results. Along with this, the Other business segment is not listed from the fiscal year 2018 due to the absence of business results.

The Company conducted a 2-for-1 stock split for shares of common stock of the Company with April 1, 2018 as the effective date. Accordingly, the amount of Per Share Data is calculated based on the assumption that the share split was conducted at the beginning of the fiscal year 2016.

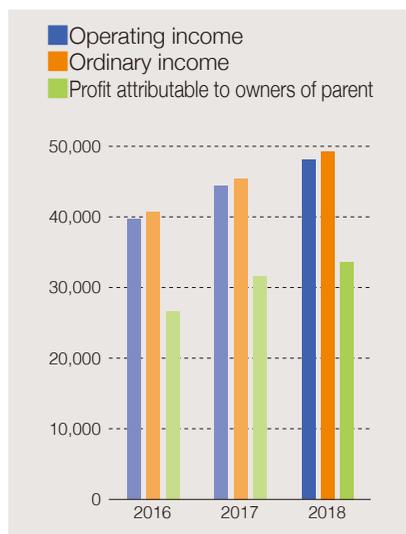
Net sales

(Millions of yen)



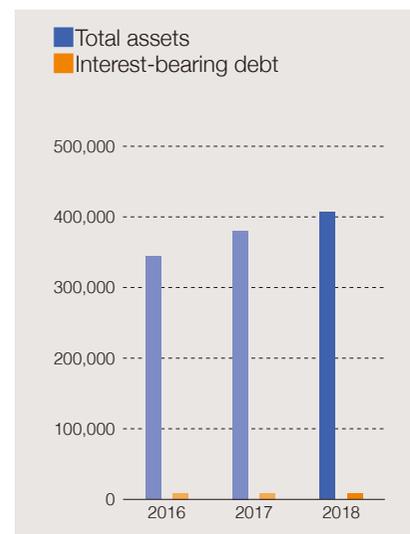
Operating income, Ordinary income, Profit attributable to owners of parent

(Millions of yen)



Total assets, Interest-bearing debt

(Millions of yen)



Note:

Sums of less than a million yen are rounded down.