

Consolidated Financial Highlights

OTSUKA CORPORATION and Consolidated Subsidiaries Years ended December 31, 2017, 2018 and 2019			Millions of yen	Thousands of U.S. dollars	%
	2017	2018	2019	2019	Change
Net sales	¥691,166	¥759,871	¥886,536	\$8,092,527	+16.7
System Integration business	408,718	463,293	578,698	5,282,508	+24.9
Service and Support business	282,064	296,577	307,837	2,810,019	+3.8
Other business	383	—	—	—	—
Operating profit	44,386	48,058	62,192	567,709	+29.4
Ordinary profit	45,460	49,285	63,706	581,527	+29.3
Profit before income taxes	45,363	49,100	62,668	572,058	+27.6
Profit attributable to owners of parent	31,560	33,601	43,497	397,057	+29.4
Total assets	380,317	406,732	461,812	4,215,536	+13.5
Interest-bearing debt	8,873	8,256	8,807	80,394	+6.7
Equity	212,897	229,726	259,328	2,367,219	+12.9
Earnings per share (EPS) (Yen and U.S. dollars)	166.46	177.22	229.42	2.09	+29.4
Dividend per share of common stock (Yen and U.S. dollars)	70.00	85.00	110.00	1.00	+29.4
Cash flows from operating activities per share (Yen and U.S. dollars)	190.68	203.83	257.18	2.35	+26.2
Operating profit to Net sales ratio (%)	6.42	6.32	7.02	—	—
Profit to Net sales ratio* (%)	4.57	4.42	4.91	—	—
Interest-bearing debt ratio (%)	2.33	2.03	1.91	—	—
Equity ratio (%)	55.98	56.48	56.15	—	—
Return on equity (ROE) (%)	15.67	15.18	17.79	—	—

Notes:

* Profit stands for Profit attributable to owners of parent

Equity = Total net assets - Share subscription rights - Non-controlling interests

Figures for ROE are calculated using average equity.

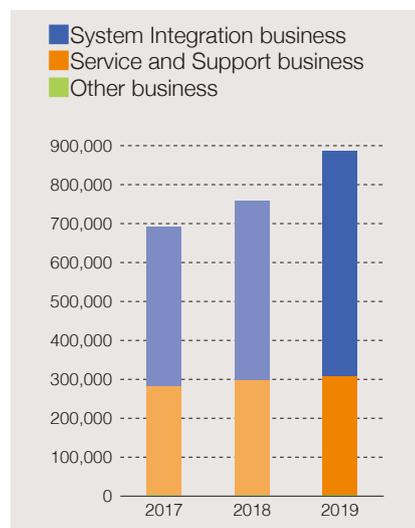
U.S. dollar amounts are computed using the December 31, 2019 exchange rate of ¥109.55 = US\$1.

Otsuka Auto Service Co., LTD., which was a consolidated subsidiary, was excluded from consolidation from the fiscal year 2018 due to its reduced impact on consolidated business results. Along with this, the Other business segment is not listed from the fiscal year 2018 due to the absence of business results.

The Company conducted a 2-for-1 stock split for shares of common stock of the Company with April 1, 2018 as the effective date. Accordingly, the amount of Per Share Data is calculated based on the assumption that the share split was conducted at the beginning of the fiscal year 2017.

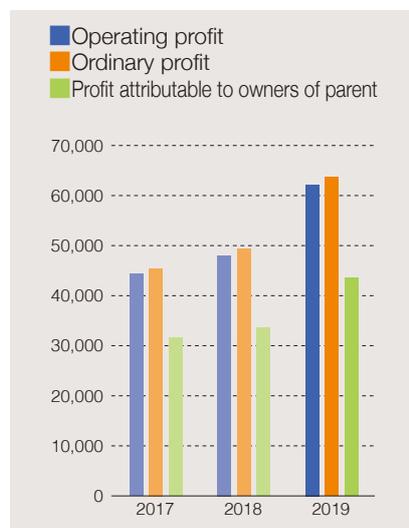
Net sales

(Millions of yen)



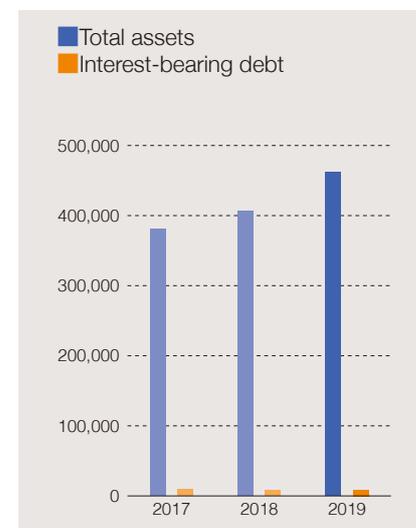
Operating profit, Ordinary profit, Profit attributable to owners of parent

(Millions of yen)



Total assets, Interest-bearing debt

(Millions of yen)



Note:

Sums of less than a million yen are rounded down.